

AGENCY RESOURCES AND WEBSITE ADDRESSES

SMALL BUSINESS DEVELOPMENT

SCORE (Service Corps of Retired Executives)

550 West C St., Suite 550

San Diego, CA 92101

(619) 557-7272

FAX: (619) 557-5894

<http://www.score.org>

A national, nonprofit association with 11,500 volunteer members and 389 chapters throughout the United States and its territories. SCORE is a resource partner with the U.S. Small Business Administration.

U.S. Small Business Administration (SBA)

San Diego District Office

550 West C St., Ste. 550

San Diego, CA 92101

(619) 557-7250

FAX (619) 557-5894

<http://www.sba.gov>

SBA was established to help America's entrepreneurs form successful small enterprises. Works with thousands of lending, educational and training institutions nationwide.

Contracting Opportunity Center

4007 Camino Del Rio South, Ste. 210

San Diego, CA 92108-3913

Point of Contact: J. Gunnar Schalin

(619) 285-7020

FAX (619) 285-7030

<http://home.pacbell.net/sdcoc/>

A nonprofit organization funded by local government agencies and the Department of Defense. Their mission is to educate San Diego small businesses in how to do business with federal, state and local government agencies at no cost.

Defense Contract Management District

DCMD –San Diego

7675 Dagget St., Ste. 100

San Diego, CA 92111-2241

(858) 637-4933

FAX (619) 637-4926

Assist small businesses in identifying possible subcontracting opportunities.
Small Business Development Center (SBDC).

North San Diego County

1823 Mission Ave.

Oceanside, CA 92054

(760) 795-8740

FAX (760) 795-8728

<http://www.sandiegosmallbiz.com/>

SBDC provides one-on-one business consulting, information and referral resources, procurement assistance, business resource center, workshops, seminars, & training.

Small Business Development and International Trade Center (SBD&ITC)

Southwestern College
900 Otay Lakes Rd., Building 1600
Chula Vista, CA 91910
(619) 482-6391
FAX (619) 482-6402
<http://www.sbditc.org>

SBD& ITC offers an array of resources to assist businesses and entrepreneurs. Center services include one-on-one business counseling, financial analysis, marketing strategies, business development and international trade.

Small Business Innovation Research (SBIR)

(800) 8-ASK-SBA or (619) 557-7250
Or Contact your local SBA Office
<http://sba.gov/SBIR/sbir.html>

SBIR is a highly competitive program that encourages small business to explore their technological potential and provides the incentive to profit from its commercialization.

BUSINESS DEVELOPMENT

Employment Training Panel – Customized Training

California Trade & Commerce Agency
750 B Street, Ste. 1830
San Diego, CA 92101
(619) 645-3000 or 1-800-748-2055
FAX (619) 645-3008
<http://www.etp.cahwnet.gov/>

State program designed to assist California businesses in acquiring and retaining the high skilled workforce needed to increase competitiveness and productivity. ETP reimburses employers for the cost to train employees in customized, job-linked training programs.

San Diego Workforce Partnership

3910 University Ave., Ste. 400
San Diego, CA 92105
(619) 238-1445
FAX: (619) 238-6063
<http://www.workforce.org>

The San Diego Workforce Partnership offers six unique One-Stop Career Centers throughout the San Diego region and offers a broad range of public and private employment service providers to offer comprehensive and coordinated services to employers and employees. The One-Stop Career Centers provide job seekers and employers quick, easy access to a wide range of services in one location. Such services include: Assisting the company to determine regional labor trends through wage and salary information; recruit qualified, pre-screened applicants through job postings, job fairs and resume/inquiry screening; and customized training programs, including obtaining on-the-job training grants and targeted job tax credits as appropriate.

U.S. Department of Commerce Minority Business Development Agency (MBDA)

East Los Angeles County
5271 E. Beverly Blvd.
Los Angeles, CA 99701
(323) 726-4072
FAX (323) 721-9794

This agency provides business assistance for bonding, bidding, estimating, financing, procurement, international trade, franchising, acquisitions mergers and joint ventures to increase opportunities in domestic and international markets for minority entrepreneurs.

San Diego U.S. Export Assistance Center

6363 Greenwich Drive, Suite 230
San Diego, CA 92122
(619) 557-5395
FAX (619) 557-6176

http://www.buyusa.gov/kazakhstan/en/export_centers.html

Assists businesses in realizing export potential by providing expert counseling and advice, information on foreign markets, international contacts and advocacy services.

RideLink

(800) COMMUTE
San Diego Transit Customer Service
P.O. Box 122511
San Diego, CA 92112-2511
(619) 238-0100

http://www.sdcommute.com/Rider_Information/Customer_service/

To find out more about putting a commute program together for your company, call the above number.

FINANCE FOR BUSINESSES

ACCION of San Diego

1250 Sixth Ave., Ste. 500
San Diego, CA 92101
(619) 685-1380
FAX (619) 685-1470

<http://www.accionsandiego.org>

A private non-profit organization that provides micro business loans to business owners who have been in business for at least six months. Provides loans from \$300 up to \$25,000.

CDC Small Business Finance

2448 Historic Decatur Rd. Ste. 200
San Diego, CA 92106
(619) 291-3594
FAX (619) 291-6954

<http://www.cdcloans.com>

CDC Small Business Finance provides a wide range of loan programs including SBA real estate, SBA general business and direct micro-loans under \$50,000. The CDC is the largest SBA lender in San Diego County and works with 50 different lenders.

California Southern Small Business Development Corporation

600 B Street Ste. 2450

San Diego, CA 92101

(619) 232-7771

FAX (619) 232-6743

<http://www.casouth.com>

California Southern Small Business Development Corporation provides loan guarantee assistance to small businesses.

California Integrated Waste Management Board

<http://www.ciwmb.ca.gov/RMDZ/>

Loan Program: (916) 341-6530

loans@ciwmb.ca.gov

If you are interested in obtaining additional information on Recycling Market Development Zone Loans, call the above number.

ASSISTANCE FOR TECHNOLOGY BUSINESSES

California Technology Investment Partnership (CALTIP)

SD Regional Technology Alliance

1775 Hancock St., Ste. 260

San Diego, CA 92110

(619) 615-1050

FAX (619) 615-1050

A private/public partnership that assists San Diego's high-tech industries. Serves as a catalyst for the San Diego educational and business communities for community economic development.

FEDERAL OFFICES OF SMALL AND DISADVANTAGED BUSINESS UTILIZATION (OSDBU)

OSDBUs provide procurement assistance to small, minority, 8(a) and women-owned businesses. Their primary function is to ensure that small and disadvantaged businesses receive their fair share of U.S. government contracts. OSDBUs are the contacts for their respective agencies and are excellent sources of information.

Department of Agriculture

<http://www.usda.gov/wps/portal/usdahome>

14th and Independence Ave., S.W., Room 1323, South Bldg.

Washington, DC 20250

(202) 720-7117

Department of Commerce

<http://www.osec.doc.gov/osdbu>

14th and Constitution Ave., N.W., Room H-6411

Washington, DC 20230

(202) 482-1472

Department of Defense

<http://www.acq.osd.mil/sadbu>

Office of the Director for Small Business Programs

3061 Defense Pentagon

Washington, DC 20301-3061

(703) 588-8618

Department of the Air Force

<http://selltoairforce.org/>

Office of the Secretary of the Air Force
The Pentagon – Room 5E271
Washington, DC 20330-1060
(703) 697-1060

Department of the Army

<http://www.army.mil/>

Office of the Secretary of the Army
The Pentagon – Room 2A712
Washington, DC 20310-0106
(703) 697-7753

Department of the Navy

www.dla.mil/db

Office of the Secretary of the Navy
2211 Jefferson Davis Highway
Arlington, VA 22244-5102
(703) 602-2700

Defense Logistics Agency

www.dla.mil/db

8725 John J. Kingman Rd., Ste. 2533
Attn: DDAS
Ft. Belvoir, VA 22060-6221
(703) 767-1650

Department of Education

<http://www.ed.gov/offices/ODS>

Grants & contracts information: <http://gcs.ed.gov/>
600 Independence Ave., S.W., Room 3120-FOB-3
Washington, DC 20202-0521
(202) 708-9820

Department of Energy

<http://smallbusiness.doe.gov/>

Office of Procurement & Assistance: <http://www.pr.doe.gov/>
1000 Independence Ave., SW, Room ED-3
Washington, DC 20585
(202) 586-7377

Department of Health and Human Services

<http://www.os.dhhs.gov/>

200 Independence Ave., S.W., Room 517D
Humphrey Building Washington, DC 20201
(202) 690 7300

Department of Housing and Urban Development

<http://www.hud.gov/osdbu/osdbu.html>

HUD Contracting: <http://www.hud.gov/>
451 7th St., S.W., Room 3130
Washington, DC 20410
(202) 708-1428

Department of Interior
<http://www.doi.gov/osdbu>
1849 C St., N.W., Room 2727
Washington, DC 20240
(202) 208-3493

Department of Justice
<http://www.usdoj.gov/jmd/osdbu>
National Place, Room 1010
Washington, DC 20530
(202) 616-0521

Department of Labor
<http://www.dol.gov/>
Grant and Contract Information: <http://www.dol.gov/oasam/grants/main.htm>
200 Constitution Ave., N. W., Room C-2318
Washington, DC 20210
(202) 219-9148

Department of State
<http://www.state.gov/>
Contracting Opportunities & related information:
<http://www.state.gov/m/a/sdbu/>
OSDBU, Room 633, State Annex 6
Washington, DC 20522-0602
(703) 875-6824

Department of Transportation
<http://osdbuweb.dot.gov/>
Acquisition and Grant Management: <http://www.dot.gov/ost/m60/index.html>
Doing Business with Department of Transportation: <http://www.dot.gov/business.html>
Procurement Offices: http://www.fta.dot.gov/regional_offices.html
400 7th St., SW., Room 9414
Washington, DC 20590
(202) 366-1930

Department of the Treasury
<http://www.treas.gov/sba>
Financial Management Service Procurement Opportunities:
<http://www.treasury.gov/offices/management/dcfo/osdbu/marketing-publications/forecast.shtml>
1500 Pennsylvania Ave., N.W.
Attn: 1310 G/400 West
Washington, DC 20220
(202) 622-0530

Department of Veterans Affairs

<http://www.va.gov/osdbu>

Business Opportunities: <http://www1.va.gov/OAMM/acquisitions/dbwva/index.htm>

810 Vermont Ave., N. W. (00SB)

Washington, DC 20420

(202) 565-8127

General Services Administration

<http://www.gsa.gov/Portal/gsa/ep/home.do?tabId=0>

Business Opportunities: <http://www.fedbizopps.gov/>

18th & F St., NW, Room 6069

Washington, DC 20405

(202) 501-1021

Environmental Protection Agency

Doing Business with EPA: <http://www.epa.gov/oam>

WEBSITES – GENERAL INTEREST TO BUSINESSES

Federal Acquisition and Procurement Opportunities:

<http://www.acquisition.gov/>

U.S. Business Advisor -Gateway to the federal government:

<http://www.business.gov>

http://www.business.gov/topics/government_contracting/procurement_opportunities/index.html

State of California Department of General Services, Office of Small and Minority Business:

<http://www.shra.org/Content/DoingBusinessWithSHRA/Bidding/Pdfs/mwbeguidelines.pdf>

Minority Business Development Agency:

<http://www.mbda.gov>

U. S. Postal Service

Selling to the US Postal Service: <http://www.usps.gov/business>

Registration site for small businesses doing business with the federal government:

<http://www.ccr.gov/>

SBA Home Page:

<http://www.sba.gov>

WEB SITES OF INTEREST TO VETERAN-OWNED BUSINESSES

- Foundation for American Veterans: <http://www.fav.org/>
- National Veterans Training Institute: <http://www-ita.CUdenver.edu>
- Employment Laws Assistance for Workers and Small Businesses:
<http://www.dol.gov/elaws>
- U.S. Dept of Labor - Veterans Employment & Training Service: <http://www.dol.gov/vets/>

- U.S. Small Business Administration Office of Veterans Affairs: <http://www.sba.gov/VETS>

WEB SITES OF INTEREST TO WOMEN-OWNED BUSINESSES

Federal Resources:

- Air Force OSDBU Women Owned Businesses: <http://www.sba.gov/womeninbusiness/selling.html>
- Department of Defense OSDBU Women-Owned Business Home Page: <http://www.acq.osd.mil/osbp/programs/wosb/resources/index.htm>
- SBA 's Office of Women's Business Ownership: <http://www.sbaonline.sba.gov/financing/special/women.html>

Business, Marketing, and Support Resources

- Advancing Women: <http://www.advancingwomen.com/>
- Biz Women: <http://bizwomen.com/>
- The National Foundation for Women Business Owners: <http://www.nawbo.org>
- The Online Women's Business Center: <http://www.onlinewbc.gov>

WEB SITES OF INTEREST TO NATIVE AMERICAN-OWNED BUSINESSES

Federal Resources

- Small Business Administration -Tribal Business Information Centers: <http://www.sba.gov/naa/tribes/>
- U .S. Department of the Interior Bureau of Indian Affairs: <http://www.doi.gov/bureau-indian-affairs.html>
- U.S. Department of Housing & Urban Development -Office of Native American Programs Southwest ONAP: <http://www.hud.gov/offices/pih/ih/codetalk/onap/>
- U.S. Department of Health and Human Services, Indian Health Service: <http://www.ihs.gov/>
- Tribal Job Opportunities and Basic Skills Training (JOBS) Program: <http://www.acf.dhhs.gov/programs/ofa/tjobs.htm>
- U.S. Department of Justice -Office of Tribal Justice: <http://www.usdoj.gov/otj/>

Business, Marketing and Support Services

- American Indian Chamber of Commerce: <http://www.aicco.org/>
- National Center for American Indian Enterprise Development: <http://www.ncaied.org/>
- National Congress of American Indians: <http://www.ncai.org/>
- National Tribal Development Association: <http://www.ntda.info/>
- Native American Business Alliance: <http://www.native-american-bus.org/>
- Native-American Manufacturers Network: <http://www.diversityworld.com/Diversity/native.htm>
- Native-American Marketing and Development Corporation: <http://www.namcorinc.com/sitecontent.pdf>
- Native American Technologies, Inc.: <http://www.nativetech.org/plants/index.php>
- Native American Tribal Research Information: <http://www.accessgenealogy.com/native/>
- Tribal Data Resources Online: <http://66.206.20.115/>

WEB SITES OF INTEREST TO MINORITY-OWNED BUSINESSES

- American Association of Minority Businesses: <http://www.libsci.sc.edu/bob/class/clis748/Studentwebguides/minoritybus.htm>
- Asian American Network: <http://www.aan.net/pub/aaassociation/default.asp>
Or (Asian American Community): http://www.janet.org/~ebihara/aacyber_community.html
- List of supermarket minority-owned vendors and suppliers: <http://www.va.gov/OSDBU/links/links-mob.htm>
- National Association of Minority Contractors: <http://www.namcline.org/>
- National Minority Supplier Development Council, Inc.: <http://www.nmsdc.org>
- National Minority Business Directory: www.diversityinforesources.com
- U.S. Hispanic Chamber of Commerce: <http://www.usbcc.com>
- San Diego County Hispanic Chamber of Commerce: www.sdchcc.com
- The World Wide Minority Business Network Site: <http://www.mbnet.com>